



## Important Announcement!

April 16, 2024

Dear Clients

In the past six months, I have experienced a number of great milestones. This past October I celebrated 50 years since receiving my Chartered Accountant designation and Public Accounting License in October 1973. In January of this year, Durand and Associates celebrated 30 years in practice. And, in February 2024 I celebrated my 79<sup>th</sup> birthday. With these milestones, and after much consideration, I am pleased to formally announce the transition of my Public Accounting practice to Kelly Allin, CPA, LPA, effective April 1<sup>st</sup> (no joke!). Kelly is a qualified CPA in both Ontario and Alberta with over 30 years of experience in Public Accounting.

Durand and Associates began our practice by acquiring a small firm in January 1994. We are proud of the growth the practice has achieved. This growth would not have been possible without the success our clients have had in their businesses and personal endeavours and confidence they have had in our ability to serve their needs. Accordingly, I thank each and every one of you for your support of my firm over the years.

The decision to retire was made easier when I was introduced to Kelly. It was important for me to find a successor who could offer clients excellent advice and service and who would provide staff continued opportunities to practice accounting locally. After significant due diligence, I am happy with the fit that Kelly will provide working with both clients and staff. Kelly will operate out of our existing offices and all of the staff are continuing employment with the new practice. In the next few months, you will notice a name change from Durand and Associates to Allin and Associates as our professional body CPA Ontario has rules governing the naming of firms.

I believe that Leeds and Grenville community is extremely fortunate to have attracted a professional accountant with the skill set that Kelly possesses. I am

**Durand and Associates Professional Corporation**

Chartered Professional Accountants

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aware of the difficulties of attracting CPA's to our community and I believe that Kelly, along with his wife Yulia, will make a significant contribution to the life of our community in the future.

Until the end of June, I will remain involved in an advisory capacity to ensure a smooth transition for our clients. Afterward, Barb and I will be able to enjoy retirement knowing that our clients will be receiving excellent service into the future.

We have enjoyed working with you over the years, appreciate your business and support, and will miss our interactions. We are grateful for having had the opportunity to work with you in meeting your many different needs over the years. I am confident that you and Kelly will easily develop a successful and beneficial relationship as you move forward together.

If you have any questions about our exciting news, please feel free to contact myself, Kelly, Tracy, Nick, Jennifer, or Annette.

\*\*\*Please also see the introductory letter from Kelly also attached.

Yours sincerely,

*K Durand*

Kenneth J. Durand, CPA,CA

P.S. I also want to mention that Ken Jr will continue to operate Durand Consulting Inc providing bookkeeping and personal tax services. He and Kelly will be working together in the future to continue to meet the needs of all their mutual clients.

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Dear Valued Clients of Durand and Associates Professional Corporation,

I hope this message finds you well. My name is Kelly Allin, and I am delighted to introduce myself to you. With nearly 30 years of experience in public practice, I have had the privilege of serving clients across various industries. Late last year, I embarked on a search for an opportunity to continue my accounting career at a well-run and engaging practice that specializes in serving small and medium-sized businesses. It was during this search that I had the pleasure of getting acquainted with Ken Durand Sr. and his practice.

Over the past few months, I have spent a considerable amount of time getting to know Ken and familiarizing myself with his practice. I have been impressed by the types of clients he serves and the exceptional level of service he provides. Ken has spoken highly of his clients and the joy he has had in serving them over the years. Moreover, I have been particularly impressed by the work ethic and high quality of the work performed by Durand and Associates. It is my intention to maintain the same high quality of service you have been accustomed to with Ken at the helm.

In the coming weeks, I will be transitioning into the existing Durand and Associates offices, and I will be retaining the same phone number for seamless communication. Ken and I anticipate a smooth transition, and he will be reviewing your file with me as we navigate this period. Additionally, Ken has graciously agreed to be available for consultation throughout the next year.

I am genuinely excited about the opportunity to serve you in the future. Should you have any questions or concerns regarding your tax or accounting situation, the acquisition of the practice, or any other matter, please do not hesitate to reach out to me. Your satisfaction and peace of mind are my top priorities.

In the coming months, we will be relaunching Durand and Associates as Allin and Associates, aligning ourselves with CPA Ontario naming guidelines. As part of this transition, we will be introducing a new website ([allinandassociates.ca](http://allinandassociates.ca)), where you will find updated information and resources.

I am also thrilled to be working alongside the exceptional team at Durand and Associates. Tracy Dumond, Nick Dinh, Jennifer Hughes and Annette Norton are integral members responsible for delivering outstanding service to you, our valued clients. I look forward to collaborating with them to continue exceeding your expectations. Further, we will continue to work closely with Ken Jr. and his team at Durand Consulting Inc, both serving our mutual clients, and continuing as neighbours in the office space.

Outside of the office, you may find me actively immersing myself in the surrounding area. My mother's family hails from the Ottawa area, and I anticipate more frequent reunions with them.

Any tips and ideas that you can share on local places to visit, restaurants to sample, clubs to join, and places to walk with my dog (Skaya) are welcome!

When I'm not dedicating my time to the world of finance, I am an avid hockey and music enthusiast. I proudly serve as Treasurer for a large girls' hockey organization, which recently welcomed over 250 new girls to join the game. Additionally, I hold the role of Treasurer for the OJHL Junior A organization. On a personal note, my wife Yulia and I take great joy in watching our four children, aged 17 to 23, as they navigate their journey into adulthood.

Thank you for your attention, and I genuinely look forward to connecting with each of you. Together, as Allin and Associates, we will continue to provide unparalleled service and support you enjoyed with Ken and the team for your accounting, tax and financial needs.

Sincerely,

A handwritten signature in black ink, appearing to be the name 'Kelly Allin'. The signature is stylized with a large, bold 'K' and 'A'.

Kelly Allin